FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

| Machinaton | D C 20E40 | |
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| Washington, | D.C. 20549 | |

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

| OMB APPROVAL | | | | | | | | | | |
|-------------------|-----------|--|--|--|--|--|--|--|--|--|
| OMB Number: | 3235-0287 | | | | | | | | | |
| Estimated average | burden | | | | | | | | | |
| houre per reenone | ٥٠ ٥٥ | | | | | | | | | |

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b)

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| Name and Address of Reporting Person* Marie Olivier | | | | | | 2. Issuer Name and Ticker or Trading Symbol UPWORK, INC [UPWK] | | | | | | | | 5. Relationship of Reporting Person(s) to Issuer (Check all applicable) Director 10% Owner | | | | |
|--|----------------|--|----------|------------------------------------|---|--|---|------------------|---|----------------------------|---------------------|--|--|---|--|------------|--|--|
| (Last) | (F WORK INC | • | (Middle) |) | | 3. Date of Earliest Transaction (Month/Day/Year) 05/18/2023 | | | | | | | | | r (give title) nief Accou | ıntin | Other (s below) g Officer | specify |
| 475 BRANNAN STREET, SUITE 430 | | | | | | 4. If Amendment, Date of Original Filed (Month/Day/Year) | | | | | | | | 6. Individual or Joint/Group Filing (Check Applicable Line) | | | | |
| (Street) SAN CA 94107 | | | | | | | | | | | | | | X Form filed by One Reporting Person Form filed by More than One Reporting Person | | | | |
| FRANC | _Rι | Rule 10b5-1(c) Transaction Indication | | | | | | | | | | | | | | | | |
| (City) | (S | tate) | (Zip) | | | Check this box to indicate that a transaction was made pursuant to a contract, instruction or written plan that is intended to satisfy the affirmative defense conditions of Rule 10b5-1(c). See Instruction 10. | | | | | | | | | | | ded to | |
| | | Tabl | e I - N | on-Deriv | ative | Sec | uriti | ies Ac | quirec | l, Di | sposed | of, or Be | eneficia | ally Owne | ed | | | |
| 1. Title of Security (Instr. 3) | | 2. Transaction Date (Month/Day/Yea | | Execution | | Date, | 3. Transaction Code (Instr. 8) | | | es Acquire Of (D) (Inst | | Benefi Owned | ties cially I Following | Forr (D) | n: Direct or Indirect nstr. 4) | Ownership | | |
| | | | | | | | Code | v | Amount | (A) or (D) | Price | | ea ction(s) 3 and 4) | | | (Instr. 4) | | |
| Common Stock | | | | 05/18/2 | 023 |)23 | | | | | 1,427 | A | (1) | 1 | 15,463 | | D | |
| Common Stock | | | | 05/18/2 | :023 | | | | M | | 1,460 | A | (1) | 10 | 16,923 | | D | |
| Common Stock | | | 05/18/2 | :023 | | | | M | | 1,200 | A | (1) | 18 | 18,123 | | D | | |
| Common Stock | | | 05/18/2 | 023 | 23 | | | S ⁽²⁾ | | 1,515 | D | \$8.205 | 7 ⁽³⁾ 1 | 16,608 | | D | | |
| Common Stock 05/22/20 | | | | 023 | 23 | | S | | 2,572 | D | \$8.362 | 1(4) 14 | 14,036 | | D | | | |
| | | Ta | able II | | | | | | | | posed of convert | | | ly Owned | l | | | |
| 1. Title of Derivative Security (Instr. 3) 2. Conversion or Exercise Price of Derivative Security | | n Date Exec e (Month/Day/Year) if any | | eemed tion Date, n/Day/Year) | 4. Transaction Code (Instr. 8) | | 5. Number | | 6. Date Exercis Expiration Date (Month/Day/Ye | | ate | 7. Title an Amount of Securities Underlyin Derivative (Instr. 3 a | of S g e Security | 8. Price of Derivative Security (Instr. 5) | 9. Number derivative Securities Beneficiall Owned Following Reported Transactio (Instr. 4) | ly | 10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 11. Nature of Indirect Beneficial Ownership (Instr. 4) |
| | | | | | Code | v | (A) | (D) | Date Exercisa | able | Expiration Date | Title | Amount or Number of Shares | | | | | |
| Restricted Stock Units (RSU) | (1) | 05/18/2023 | | | М | | | 1,427 | (5) | | (5) | Common Stock | 1,427 | \$0.00 | 15,697 | , | D | |
| Restricted Stock Units (RSU) | (1) | 05/18/2023 | | | М | | | 1,460 | (6) | | (6) | Common Stock | 1,460 | \$0.00 | 1,461 | | D | |
| Restricted Stock | (1) | 05/18/2023 | | | M | | | 1,200 | (7) | | (7) | Common | 1,200 | \$0.00 | 13,200 |) | D | |

Explanation of Responses:

Units

(RSU)

- 1. Each restricted stock unit ("RSU") represents a contingent right to receive one share of the Issuer's common stock.
- 2. Represents the number of shares required to be sold by the Reporting Person to cover tax withholding obligations in connection with the vesting of the RSUs listed in Table II. This sale is mandated by the Issuer's election under its equity incentive plans to require the satisfaction of tax withholding obligations to be funded by a "sell to cover" transaction and does not represent a discretionary trade by the

Stock

- 3. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$8.10 to \$8.27 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or the staff of the Securities and Exchange Commission, upon written request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- 4. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$8.35 to \$8.375 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or the staff of the Securities and Exchange Commission, upon written request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- 5. The RSUs vest in equal quarterly installments over four years beginning on May 18, 2022, subject to the continuing employment of the Reporting Person with the Issuer on each vesting date.
- 6. The RSUs vest in equal quarterly installments on each quarterly anniversary, beginning on November 18, 2022 over four quarters of continuous service, subject to the continuing employment of the Reporting Person with the Issuer on each vesting date.
- 7. The RSUs vest in equal quarterly installments over four years beginning on May 18, 2023, subject to the continuing employment of the Reporting Person with the Issuer on each vesting date.

Remarks:

** Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.